



Kuzzle and Actility enter into a partnership to simplify the deployment of LoRaWAN projects

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At IBS and Smart City Paris 2019, Actility, the global leader in LoRaWAN Low Power IoT networks and Kuzzle, publisher of Europe's first Open-Source backend platform for IoT and Mobile, announced the signature of a partnership to accelerate the time-to-market of IoT projects and positioned themselves as global IoT partners in sectors such as smart cities, connected buildings, industrial asset tracking, logistics and transportation.

The partnership aims to facilitate the implementation of IoT projects, particularly in terms of integration of IoT data through LoRaWAN Low Energy networks and development of IoT business applications.

Today, to rollout an end-to-end IoT project, it is necessary to solve IoT connectivity, complex data integration and business application development issues.

The all-in-one Kuzzle-Actility solution aims to meet the growing number of IoT use cases and address customer expectations by focusing on their specific business requirements, offering ready-to-use LoRaWAN connectivity and a software platform to manage IoT data and develop business applications.

The joint solution accelerates the time to market of IoT projects, reducing deployment, development and integration costs by more than 40%.

Kuzzle, an open-source, robust and scalable open-source IoT platform for low-speed and low-power IoT projects.

Kuzzle is an open-source, secure, scalable and fully customizable IoT backend. It is capable of collecting, indexing and processing massive amounts of heterogeneous data from the Internet of Things in real-time. Kuzzle IoT backend offers within a single platform a multi-protocol API toolbox, advanced functionalities for multi-devices, multi-clouds, multi-IoT networks to meet various business use cases, while guaranteeing a high level of security and control.

Jacques Le Conte, CEO of Kuzzle, commented: "We are delighted to have Actility as our global IoT partner. Our customers need low power, low speed and long-range wireless networks and sensors, optimized for stand-alone equipment. Our ambition is to offer an open platform to leverage the power of the LoRa alliance and provide a high value-added service jointly with Actility. This agreement is fully in line with our growth strategy by working with leading partners in the IoT space."

Actility is the world's leading provider of connectivity solutions for low-power networks.

With its ThingPark IoT platform, Actility connects sensors collecting data to cloud applications at all scales, via LoRaWAN (Long Rang Wide Area Network) core network, enabling customers to create end-to-end IoT solutions with low total cost of ownership. Whether for global or national networks or enterprise solutions, Actility transforms business, industries and processes by providing efficient and secure data transfer, sensor management, operational support system, data flow management and monetization.

For Olivier Hersent, CEO of Actility "the partnership between Kuzzle and Actility points out the importance of data flow management in IoT projects. The very strong complementarity between the two companies will allow a faster and less complex integration with business applications. This will allow the end customer to focus on the use case and business benefits and not lose time & resources in technical implementation.

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About Actility

Actility connects the Industrial Internet of Things. Our rapidly growing connectivity platform, tools and ecosystem allow us to create solutions that transform industries, cities, commerce and processes. Our ThingPark platform connects sensors that collect data from global networks to cloud applications to secure enterprise solutions on campus, manage devices, data flows and monetization. Actility is at the heart of a thriving customer ecosystem, connecting solution partners, helping device developers and manufacturers prepare their products for the market, and providing an e-commerce market offering global distribution to solution providers. Actility co-founded the LoRa Alliance and continues to pioneer LPWA network technology.

- Learn more:<u>actility.com</u>
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About Kuzzle

Kuzzle, a French startup launched in 2015, publishes an Open Source, On-Premise and Multi-Cloud Backend that accelerates the development of IoT and mobile applications. The platform integrates advanced IoT functionalities such as security, authentication, API and real-time data management, geolocation and geo-fencing.

Kuzzle provides innovative solutions to the IoT project development issues of its clients and partners. With a backend solution available in Open Source, Kuzzle's growth strategy is based on marketing the platform installed On-Premise or available in Platform as-a-Service with technical support for users. To date, leaders in transport, construction, logistics, health and utilities use the product in France, Europe and the United States.

- Learn more: <u>kuzzle.io</u>
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